

# Logan Pak

1 Kristin Place, Old Tappan, NJ 07675  
646-421-7290 • loganpak7@gmail.com • LinkedIn: <https://www.linkedin.com/in/logan-pak-50b36325a/>

## EDUCATION

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Boston University Questrom School of Business | Boston, MA

May 2027

*Bachelor of Science in Business Administration – Finance Concentration*  
*Minor in Computer Science | College of Arts and Sciences*

GPA: 3.45/4

## OBJECTIVE STATEMENT

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- Motivated business major with a minor in computer science seeking internship opportunities to apply a blend of analytical, technological, and business management skills. Eager to contribute to innovative projects, improve operational efficiency, and leverage technical knowledge to solve complex business challenges in a dynamic organization.

## SKILLS

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- Intermediate proficiency in Spanish & Korean
- Financial Modeling Expertise: Built dynamic DCF, LBO, and M&A models to project company valuations and deal outcomes
- Valuation & Investment Analysis: Conducted comparables, precedent transactions, and sensitivity analysis to assess market trends
- Excel & VBA Automation: Designed macros and scenario tools for real-time financial projections
- Proficient in Java/Python/C/HTML/CSS
- Familiar with Git, version control management, agile environments, and software development methodologies
- Strong communicator
- Effective problem-solver

## LEADERSHIP & PROFESSIONAL DEVELOPMENT

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**Boston University Alternative Investments Group – Member** | Boston, MA

September 2025 - Present

- Analyzing market trends, comparable transactions, and key value drivers unique to TMT companies to inform revenue growth rates, margin assumptions, and capital expenditure requirements.
- Creating a fully integrated LBO model in Excel with detailed operating projections, debt schedules, and sensitivity analyses. The model incorporates multiple tranches of debt (senior, mezzanine) and calculates internal rate of return (IRR), cash-on-cash returns, and equity multiples.
- Stress-testing the model with different financing structures, exit multiples, and operational outcomes to identify key risks and upside opportunities.
- Synthesizing findings into an investment thesis, highlighting how strategic levers such as cost synergies or revenue expansion could enhance returns.

**Boston University Finance & Investments Club – Junior Analyst** | Boston, MA

September 2024 - May 2025

- Conducted due diligence on technology, media and telecommunications sector stocks, creating stock pitches for companies in the software and semiconductors industries
- Pitched investment opportunities by evaluating risks, competitive positioning, and market strengths using financial reports and industry benchmarks

**Boston University Stock Trading Club – Member** | Boston, MA

September 2023 - May 2025

- Analyzed financial markets and researched stocks, bonds, and other investment vehicles to make informed trading decisions based on market trends, company performance, and economic indicators
- Collaborated with club members to discuss and debate trading strategies, portfolio management techniques, and investment opportunities
- Monitored stock performance and tracked investment outcomes using real-time trading platforms, applying fundamental and technical analysis to optimize portfolio returns
- Developed trading strategies by analyzing market data and economic trends, learning to manage risk and make calculated investment decisions

## WORK EXPERIENCE

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**Deal Weaver Consultants LLC – M&A Sourcing Intern** | Remote

September 2025 - Present

- Identify and initiate contact with med spa owners and executives to uncover potential acquisition opportunities, conducting cold calls and consistent follow-ups to qualify leads and gauge seller interest.
- Research and maintain a pipeline of target businesses, tracking key metrics and market trends to support the M&A deal team's sourcing strategy.

**BeProduct – Market Research Analyst** | Remote

June 2025 - August 2025

- Conducted competitive research on leading email marketing software companies to support strategic decision-making in SaaS product development
- Authored detailed research papers and created professional Powerpoints outlining key competitors, pricing models, feature comparisons, and UX strengths/weaknesses
- Evaluated marketing automation trends and user engagement tools to identify potential integrations and differentiation strategies for BeProduct
- Collaborated with executive leadership (CEO/founder) to present findings and provide recommendations for product roadmap adjustments

**Edgewood Country Club – Head Lifeguard** | Rivervale, NJ

July 2022 - August 2025

- Supervised and trained a team of lifeguards, ensuring adherence to safety protocols and a hospitable experience to members by accommodating their requests, including setting up poolside amenities, managing cleanliness, and providing attentive, personalized service to enhance their overall experience

## ADDITIONAL

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*Interests:* Trading, Soccer, Martial Arts, Lifting, Hiking, Church, Chess, Poker